



ANDHRA PRADESH STATE COUNCIL OF HIGHER EDUCATION

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RFP for Authorized Microsoft Licence Solution Provider (LSP)

Short Tender for providing “Microsoft Certification and Learning for up skilling students in emerging Technologies”

1	RFPID Number	APSCHE-Microsoft Skill-2021-22
2	Tender Subject	Microsoft Certification & Learning for Upskilling Students in Emerging Technologies
3	Cost of Tender Document	Rs.25,000/- (Rupees: Twenty Five Thousand Only)
4	Tender Type	QCBS Evaluation Method
5	EMD Amount for provisions (INR)	Rs.29,00,000/- (Rupees: Twenty Nine Lakhs Only)
6	EMD payable:	Demand Draft drawn in favor of the Secretary, A.P.State Council Of Higher Education Payable at Union Bank of India ,Tadepalli Branch (IFSC Code:UBIN0823384, Guntur. Or One line transfer/ NEFT Account No: 233810100017566; Account Name: Secretary Gen A/C Bank: Union Bank of India, Tadepalli Branch IFSC code: UBIN0823384
7	Bid Document Downloading Start Date	17.05.2021 at 02.00 PM
8	Pre Bid Meeting held on	19.05.2021 at 10.30 A.M https://global.gotomeeting.com/join/124916581
9	Date of Issue of Clarifications	20.05.2021 at 02.00 P.M
10	Last Date of submission of Bids	26.05.2021 at 04.00 PM
11	Last Date & Time for Receipt of Bids	26.05.2021 at 05.00 PM
12	Technical Bid Opening Date and Time(Qualification and Eligibility Stage)	27.05.2021 at 10.30 AM
13	Presentation & Demonstration by shortlisted bidders	28.05.2021 at 10.00 AM
14	Price Bid Opening Date and	28.05.2021 at 01.00 PM

	Time (Financial Bid Stage)	
15	<u>Eligibility Criteria</u>	<p>The bidder (Company/Firms) should possess and furnish all requisite documents, registrations etc,. The bidder should possess Certificates like</p> <ol style="list-style-type: none"> 1. Company/Firm registration certificate from Registrar of companies / Societies. 2. Service Tax / GST registration and tax paid receipts for the last 2 years (Audit reports) 3. PAN Number of the firm/individual. 4. IT returns for the last 2 years (The Bidder must have an average turnover of Rs.4,00,00,000/- (Four Crore rupees) in the related trade in the two previous financial years). The bidder must enclose annual report / audited annual accounts or income tax returns as proof of the same). 5. Microsoft License Service Provider (LSP) authorized Certificate <p>In case of non-submission of aforementioned certificates, the Secretary, APSCHE, Mangalagiri reserves the right to take any appropriate action including the cancellation of tender of the respective bidder. In this regard the decision of the Secretary, APSCHE, Mangalagiri is final and binding on the bidders without any recourse.</p>
16	<u>Procedure for Bid Submission</u>	<ol style="list-style-type: none"> 1. Bids shall be submitted online. 2. The participating bidders(Companies/Firms) in the tender should register themselves free of cost on e-procurement platform in the website https://www.apecurement.gov.in. The bidders who are desirous of participating in e-procurement shall submit their technical bids, financial bid as per the standard formats available at the e -market place. The bidders should scan and upload the below mentioned documents and submit all the hard copies duly attested to the Secretary, APSCHE, Mangalagiri, Guntur Dist. A.P on or before the schedule date and time of opening the technical bid. 1. Service Tax / GST registration and tax paid receipts for the last 2 years 2. Pan Card of the Dealer/ firm / individual 3. Authentic details of Experience if any 4. Tender Fees Rs.25,000/- (Rupees: Twenty Five Thousand Only)&EMD Rs.29,00,000/- (Rupees: Twenty Nine Lakhs Rupees Only)Demand Draft in favour of the Secretary, A.P.State Council of Higher Education, payable at Union Bank of India, Tadepalli Branch (UBIN0823344) OR NEFT/ One line transfer to the following account Account No: 233810100017566; Account Name: Secretary Gen A/C Bank: Union Bank of India, Tadepalli Branch, Guntur Dist. IFSC code: UBIN0823344 EMD document should be scanned and uploaded at the time of Tendering. 5. Valid Proof of Microsoft License Solution Provider (LSP) certificate

		<p>NOTE: After tendering, all Bidders should submit the attested copies of the uploaded certificates along with original Tender Fees Rs.25,000/- & EMD as specified above to the payable to in the name of Secretary, APSCHE, payable at Guntur on or before the scheduled date and time of opening of Technical Bids, failing which their tender will be summarily rejected.</p> <p>Transaction fee on e-Procurement Platform: All the participating bidders shall pay a transaction fee (non-refundable) as mentioned in the NIT payable to M/s APTS, Vijayawada and through on line. (0.03% of estimate contract value + GST). It is mandatory for all the participant bidders from 1st January 2006 to pay a Non-refundable Transaction fee electronically to the M.D., A.P.T.S, Vijayawada by the service provider through "Payment Gateway Service on E-Procurement platform".</p> <p>NOTE : The Bidder shall authenticate the bid with his digital certificate for submitting the bid electronically on eProcurement Platform and the bids not authenticated by Digital certificate of the bidder will not be accepted on the eProcurement platform.</p>
17	Transaction Fee Payable to	The M.D., Andhra Pradesh Technology Service Limited, Vijayawada (ON LINE)
18	General Terms and Conditions	AS PUBLISHED IN THE NOTICE INVITING TENDER.
19	Bid Validity	The E-tender submitted should remain valid for 90 Days from the date of opening of bid

Cost of Tender form : Rs.25,000
EMD – Rs.29 lakhs

S/d.SECRETARY

ANDHRA PRADESH STATE COUNCIL OF HIGHER EDUCATION

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E-Tender Notice

Subject: Short Tender for providing “Microsoft Certification and Learning for up skilling students in emerging Technologies”

The Secretary, Andhra Pradesh State Council of Higher Education (APSCHE), Andhra Pradesh invites limited tender from authorized **Microsoft License Solution Providers (LSP)** for **“Microsoft Certification and Learning for up skilling students in emerging Technologies”** in two bid system (Part-I: Technical Bid and Part II: Financial Bid) in Andhra Pradesh on terms and conditions enumerated in detail in tender document. The tender document can be downloaded from the AP e-procurement portal <https://apeprocurement.gov.in> and Andhra Pradesh State Council of Higher Education website <https://apsche.ap.gov.in>.

The last date of receipt of bids by **26-05-2021 at 05.00 P.M.** The Technical and Financial bids, and other required document as per tender should be submitted to Secretary, Andhra Pradesh State Council of Higher Education, 3rd floor, Neeladri Towers, Sri Ram Nagar, 6th Battalion Road, Atmakur (v), Mangalagiri (M), Guntur - 522 503, Andhra Pradesh, India.

The Tender fees Rs.25,000 & EMD of Rs. 29,00,000/- (Rupees: Twenty Nine Lakh Rupees) drawn in favor of Secretary, Andhra Pradesh State Council of Higher Education must be submitted to the Secretary, Andhra Pradesh State Council of Higher Education, 3rd floor, Neeladri Towers, Sri Ram Nagar, 6th Battalion Road, Atmakur (v), Mangalagiri (M), Guntur - 522 503, Andhra Pradesh, India on or before last 26-05-2021 at 05.00 P.M. Late submission of the tenders shall not be considered. Scanned copy of Tender fees & EMD shall be uploaded in the e procurement portal along with tender document.

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Section – I

PROJECT OBJECTIVES

Microsoft’s Future-Ready Skills Solutions and Industry certifications help to build a skilled workforce that meets the needs of employers for in-demand jobs with skills in Productivity, IT Infrastructure, Data Science and Computer Science. Microsoft Certifications give a professional advantage by providing globally recognized and industry-endorsed evidence of mastering skills in a digital and cloud businesses. The Government of Andhra Pradesh and Microsoft are coming together to provide their students with adequate learning resources, tools, technologies and certifications to help make their youth future ready.

Government of Andhra Pradesh – Department of Higher Education has signed a Memorandum of Understanding (MOU) with Microsoft to up skill and train 1,62,000 students and unemployed youth across 300+ colleges and skill development centers by leveraging Microsoft’s expertise in technology.

The aim of this partnership is to skill 1,62,000 students across 40 Microsoft courses, get them certified and give them access to LinkedIn Learning subscription.

Section – II

Scope of the work

The following scope of work captures indicative project details and requirements for implementing skilling & certification for 1,62,000 Students.

1. Delivering Microsoft Site License certifications for 1.62 Lakh students covering Microsoft MTA, Fundamental and MCP certifications.
2. Delivering LinkedIn Learning Services – 1 Year Subscription for 1.62 Lakh Students.
3. Enabling the above by providing recorded sessions, as below:
 - a. Introductory Sessions explaining the course benefits and availability of the resources (content, test prep, etc.) for the students to access the same online anytime, anywhere.
 - b. Providing customized Course content for all exams leading to certification for the students to access the same online anytime, anywhere.
 - c. Introductory sessions and customized course content sessions must be conducted live once for each course / exam as per agreed calendar dates.
4. Provide LinkedIn customized sessions once live as per agreed calendar date.

5. The recording of the LinkedIn Customized session to be made available for the students to access the same online anytime, anywhere.
6. Provide and configure Office 365 A1 as collaboration, content sharing, identity and access platform for 1.62 lakh students.
7. Project Management – To provide Project Management support in collaboration with Government.
8. Provide necessary reports and create a central portal.
9. Providing Training to identified Government resources, including identified faculty members of Universities, for conducting online / on-premises certification examination.
10. Train the identified Govt. resources, including identified faculty and team members of Universities, for setting up the necessary infrastructure and administer the examination for on-premises / online examination mode.
11. Provide US \$ 100 Azure Credit per student.
12. Provide necessary email support to student query.

Section – III

Deliverables

Name	Description
Microsoft Learn	Self-paced eLearning Content
Microsoft Certification Licenses	Industry relevant certification.
Intro Webinar	Holistic overview & guidance for each of the 40 courses and certification
Recorded Session	In-depth sessions on all 40 certification courses with pre-recorded content
Test Prep Platform	Exam simulation and assessment web platform for students to prepare and practice before they appear for certification exam
Office 365 Platform	Secured Collaboration Platform contains, Word online, PowerPoint online, Excel online, Exchange Online, Teams, SharePoint Online, One Drive for Storage. This platform will be used to conduct sessions and sharing of content.
Azure Student Benefit	US \$100 Free Azure Credit to every student with institution email id; renewed every year, access to 25+ Azure Services, 14 developer tools and free learning paths

Name	Description
LinkedIn Learning Subscription	Access to LinkedIn Learning has more than 8600 courses in English across business, creative and technical categories. Relationship team from LinkedIn to support the Students and Institutions.
LinkedIn learning Free Courses	All time access to 20 free LinkedIn learning courses
Building Brand Session for Universities	Recorded sessions for Institutions by LinkedIn team to build their brand
Sessions from LinkedIn	Customized Recorded sessions for students to help them be future ready
Program Management & Reporting	Manage the Program along with the Program Manager from the Govt. of AP and driving the review cadence and share the periodic updates via reports.
Test Center – Online / Campus	Virtual Support to establish online / Physical test centers along with sessions for the IT team through the certification agency
Email Support	For any queries from students/universities, support alias to be provided

Section – IV

Roles and Responsibilities

Bidder to liaison with Microsoft

- (1) Microsoft would be providing content for available learning paths through MS Learn.
- (2) Microsoft will provide O365 A1 platform for eligible students & faculty as per the applicable terms and conditions.
- (3) Microsoft will provide US \$100 free azure credit under student benefit program for eligible students, which would be valid for 1 Year as per applicable terms and conditions.

Bidder to liaison with LinkedIn

- (1) LinkedIn to provide access to all 8600+ courses through LinkedIn learning subscription to all the 1,62,000 students.
- (2) LinkedIn team to provide access to recorded sessions and free LinkedIn learning courses.

Bidder:

- (1) Bidder to enable O365 A1 for Govt. of Andhra Pradesh, Department of Education for this project which includes setting up the education O365 tenant, creation of Student Identity, enable the required services and deliver admin session to the Govt. IT Team for Management.
- (2) Bidder to set up O365 A3 environment to conduct the Webinars related to certification and LinkedIn sessions.
- (3) Build the Central Portal leveraging SharePoint Online for the Students which should have the following features:
 - a. Update about the program
 - b. Announcements
 - c. Session schedule
 - d. Sharing of recordings as per the courses
 - e. Contact details.
 - f. Reporting information
- (4) Bidder to provide support to manage the portal and the O365 Infrastructure during the project.
- (5) Bidder to help setup the webinar as per the schedule for Course Introduction session, Course delivery session, LinkedIn sessions, etc.
- (6) Bidder to setup and manage the necessary infra required for the project like Azure Services for reporting purposes.
- (7) Bidder to provide training to the IT administrator of Government of Andhra Pradesh to manage the infrastructure.
- (8) Bidder to enable the relevant access to Students for the LinkedIn courses.

Govt. of AP, Dept. of Higher Education

Below is the indicative description of key program roles and responsibilities for Govt. of AP. These responsibilities are as per current understanding and not limited to the following. If anything is missed, the same may be discussed and included during the Project planning phase:

1. Provide the details as needed for the program like
 - a. Student information for Identity creation,
 - b. Enrollment details of the student for the certification,
 - c. Details about Test centers, etc.
2. Nominate the technical SPOC, who will be responsible for:
 - a. Actively participating during setting up the O365
 - b. Managing the O365 environment and support the end users, as needed.

3. Infrastructure for the test centers like Computer, network, etc.
4. Allocation of Coordinators / resources at Identified Test Centers
 5. Allocation of Coordinators / Resources at participating colleges / institutions.
 6. Allocation of Coordinators / resources for online examinations where applicable.
 7. Nominate the SPOC (Single Point of contact) who will be responsible for managing and coordinating the program.
 - a. Coordinates the activities of the team to deliver deliverables according to the project schedule.
 - b. Responsible for the student, Educators, Leadership participation in the sessions
 - c. Participation in the review sessions and help organize the review meeting with stakeholders.
Orchestration & Coordination of engagement needs across Internal Stakeholders and colleges.
 8. Responsible for generating the demand and associated marketing activities.
 9. Responsible for sharing communications and mailers to the audience.
 10. Allocation and Distribution of the certificates as per the agreed plan.
 11. Responsible for managing the certification licenses by approving the usage.
 12. Driving timely student registrations is the responsibility of the Govt.
 13. Govt. needs to finalize the certification exam frequency and exam logistics.
 14. Govt. to ensure that the identified project coordinators / SPOCs undergo all required training / understand pre-requisites.

Section – V

Technical bid

Technical Requirement:

1. Bidder Should be an authorized License Service Provider (LSP) of Microsoft.
2. Bidder to enable O365 A1 for Govt. of Andhra Pradesh, Department of Education for this project which includes setting up the education O365 tenant, creation of Student Identity, enable the required services and deliver admin session to the Govt. IT Team for Management.
3. Bidder to set up O365 A3 environment to conduct the Webinars related to certification and LinkedIn sessions.
4. Build the Central Portal leveraging SharePoint Online for the Students which should have the following features:
 - a. Update about the program
 - b. Announcements
 - c. Session schedule
 - d. Sharing of recordings as per the courses
 - e. Contact details.
 - f. Reporting information
5. Bidder to provide support to manage the portal and the O365 Infrastructure during the project.
6. Bidder to help setup the webinar as per the schedule for Course Introduction session, Course delivery session, LinkedIn sessions, etc.
7. Bidder to setup and manage the necessary infra required for the project like Azure Services for reporting purposes.
8. Bidder to provide training to the IT administrator/ facilitator of Government of Andhra Pradesh to manage the infrastructure.
9. Bidder to liase with LinkedIn team to enable the relevant access to Students for the LinkedIn courses.

The bidder shall address all the above issues in this Technical bid without any scope for assumptions. A detailed action plan with regard to implementing the Technical requirements shall be part of Technical bid.

The overall evaluation of Technical Bid shall be of 30 Marks. The Technical evaluation shall be done in two parts. First part of evaluation shall be for 20 marks as per the criteria list below.

S. No	Description	Score
Part : I	Company Overview <ul style="list-style-type: none"> • Sales Turn over • Type of Partner (Certified, Silver & Gold) • Number of Trainers • Past Experience as Microsoft License Service Provider (LSP) • Rewards & Recognition from Microsoft • Number of Participants got trained & Certified 	20
Part - II	Presentation	10
Total Score		30

Criteria for evaluation of Technical Bid. Part -I

S.No	Description of the Parameter	Range	Score to be Awarded
1	Sales Turn over in INR	50 Lks – 1 Cr	1
		>1 Cr -< 5 Cr	2
		>5 Cr - 10 Cr	3
2	Type of Partner (Certified, Silver & Gold)	Certified	1
		Silver	2
		Gold	3
3	Number of Trainers	>500 - < 3000	1
		>3000 - < 10000	2
		>10000	3
4	Past Experience as Microsoft License solution provider (LSP)	3-5	1
		6-9	2
		>9	3
5	Rewards & Recognition from Microsoft	0-5	1
		5-10	2
		>10	3
6	Number of Participants got trained & Certified	<25000	1
		10000 - 25000	2
		25000-50000	3
		50000 - 100000	4
		<100000	5
Total Score			20

- The bidder will have to give a detailed presentation before the tender evaluation committee about their action plan and solution to realize the objective of the project. The presentation will be evaluated for 10 marks.

The bidder is expected to make a detailed presentation regarding

- Microsoft Partnership details
- Experience in handling training programs along with placement details
- Customer details for reference purposes

- To explain details of understanding on the scope of the project
 - Detailed technical approach / solution
 - Detailed project plan along with milestones and deliverables completion
 - Ease of usage of the products, software and availability of team to APSCH E & Students for issue resolution
 - Any other details bidder wants to present
- The overall aggregate score of the Part-I and Part-II shall be the overall technical bid score for the bidder.
 - The bidders have to score a minimum of 15 marks in Technical evaluation for treating as technically qualified. Commercial bids of technically qualified bids will only be considered for further evaluation.
 - The overall evaluation shall be 30:70 i.e. Technical evaluation scores will be evaluated to a maximum of 30 Marks as per criteria mentioned in Technical Evaluation section. Commercial bids will be evaluated to a maximum score of 70 Marks. Lowest quoted bidder will get maximum 70 marks. Remaining bidders marks will be calculated based on the formula $\{(L1 \text{ quote}/\text{Bidder quote}) * 70\}$
 - Technical and Commercial Bid Marks added together, the proposals will be ranked in terms of the Overall Scores obtained from Highest to Lowest. The bidder with the highest overall score will be considered for award of contract & will be issue Notification of Award.

Section – VI

Commercial bid

1. Bidder is hereby instructed to acknowledge and give undertaking on their letterhead about acceptance of above-mentioned scope of work, deliverables, roles, and responsibilities.
2. **Bidder is hereby instructed to quote for below Bill of Material (BOM) along with detailed Terms and Conditions within 10 days of receipt of RFP notification.**

S.No.		Details	Qty	Unit Cost (Rs.)	Total Cost (Rs.)
A	Cost of Microsoft Academic Certifications Site Licenses	As per annexure– A	1,62,000		
B	LinkedIn Learning Subscription	LinkedIn Learning Subscription – EDU/ Academic Pricing	1,62,000		
C	Implementation Services	As per annexure	1,62,000		
D	Software	O365 A3 Academic Licenses	10		
Grand Total					

Annexure - A

Microsoft Academic Certification Site Licenses

S.No.	Microsoft Certifications	Audience Student	Type	# of Students (A)	No. of Exams (B)	Total Exams/ Certs (C)=(A*B)	Unit Pricing	Total Cost
1.	Azure DevOps Engineer	Engg/BCA/MCA	MCP	5000	2	10000		
2.	Azure Administrator	Engg/BCA/MCA	MCP	5000	1	5000		
3.	Azure Developer	Engg/BCA/MCA	MCP	5000	1	5000		
4.	Azure Data Scientist	Engg/BCA/MCA	MCP	5000	1	5000		
5.	Azure AI Engineer	Engg/BCA/MCA	MCP	5000	1	5000		
6.	Azure Data Engineer	Engg/BCA/MCA	MCP	5000	2	10000		
7.	Azure Fundamentals	Engg/BCA/MCA	FUND	5000	1	5000		
8.	Data Fundamentals	Engg/BCA/MCA	FUND	5000	1	5000		
9.	AI fundamentals	Engg/BCA/MCA	FUND	5000	1	5000		
10.	Cyber Security Fundamentals	Engg/BCA/MCA	MTA	5000	1	5000		
11.	Intro Programming using Python	Engg/BCA/MCA	MTA	5000	1	5000		
12.	Intro to Programming using Java	Engg/BCA/MCA	MTA	5000	1	5000		
13.	Mobility and Device Fundamentals	Engg/BCA/MCA	MTA	5000	1	5000		
14.	Full Stack Development	Engg/BCA/MCA	MTA /FUND	5000	3	15000		
15.	Software Development Fundamentals	Any	MTA	5000	1	5000		
16.	Database Fundamentals	Any	MTA	5000	1	5000		
17.	HTML5 Application Development Fundamentals	Any	MTA	5000	1	5000		
18.	Networking Fundamentals	Any	MTA	5000	1	5000		
19.	Intro Programming using JavaScript	Any	MTA	5000	1	5000		
20.	Azure Security Engineer	Engg/BCA/MCA	MCP	4000	1	4000		
21.	Desktop Administrator (Microsoft 365 Certified: Modern Desktop Administrator Associate)	Any	MCP	4000	2	8000		
22.	Windows Server Administration Fundamentals	Any	MTA	4000	1	4000		
23.	Azure Data Analyst	Engg/BCA/MCA	MCP	4000	1	4000		
24.	Microsoft 365 Enterprise Administrator	Any	MCP	3000	3	9000		
25.	Azure Solutions Architect		MCP	3000	2	6000		
26.	Microsoft 365 Certified: Teams Administrator Associate	Engg/BCA/MCA	MCP	3000	1	3000		

27.	Microsoft 365 Messaging Administrator	Engg/BCA/MCA	MCP	3000	1	3000			
28.	Microsoft 365 Security Administrator	Engg/BCA/MCA	MCP	3000	1	3000			
29.	Dynamics 365 for Sales Functional Consultant	Engg/BCA/MCA	MCP	3000	2	6000			
30.	Dynamics 365 for Marketing Functional Consultant	Engg/BCA/MCA	MCP	3000	2	6000			
31.	Dynamics 365 for Customer Service Functional Consultant	Engg/BCA/MCA	MCP	3000	2	6000			
32.	Dynamics 365 for Field Service Functional Consultant	Engg/BCA/MCA	MCP	3000	2	6000			
33.	Dynamics 365 Finance Functional Consultant Associate	Engg/BCA/MCA	MCP	3000	2	6000			
34.	Dynamics 365 for Finance and Operations, Manufacturing Functional Consultant	Engg/BCA/MCA	MCP	3000	2	6000			
35.	Dynamics 365 for Finance and Operations, Supply Chain Management Functional Consultant	Engg/BCA/MCA	MCP	3000	2	6000			
36.	Microsoft 365 fundamentals	Engg/BCA/MCA	FUND	3000	1	3000			
37.	Power App Fundamentals	Any	FUND	3000	1	3000			
38.	Dynamics365 fundamentals	Engg/BCA/MCA	FUND	3000	1	3000			
39.	Azure IOT Developer	Engg/BCA/MCA	MCP	3000	1	3000			
40.	Microsoft 365 Modern (Microsoft 365 Certified: Modern Desktop Administrator Associate)	Engg/BCA/MCA	MCP	3000	2	6000			
41.	10 MCP Exams added to maintain approval quantity and price						10		
	Total Cost of Certifications								

Section – VII

General Terms & Conditions

1. Company/Firm registration certificate from Registrar of companies / Societies.
2. Service Tax / GST registration and tax paid receipts for the last 2 years (Audit reports)
3. PAN Number of the Company /firm/individual.
4. IT returns for the last 2 years (The Bidder must have an average turnover of Rs.4,00,00,000/- (Four Crore rupees) in the related trade in the two previous financial years). The bidder must enclose annual report / audited annual accounts or income tax returns as proof of the same).
5. Microsoft License Service Provider (LSP) authorized Certificate
6. Inadequate or incomplete tenders in any respect or the prescribed conditions are not fulfilled are liable to be rejected. Canvassing in any form by the tenderers/partner will result in rejection of their tenders.
7. Comprehensive Technical Presentation along with other eligible documents needs to be submitted along with Technical Bid. Any bid document not conforming to any one of the terms will be rejected.
8. The financial bid of technical responsive bids will only be opened.
9. The Bidder will submit Tender Fees Rs.25,000/- (Rupees: Twenty Five Thousand only) an EMD of Rs. 29,00,000/- (Rupees: Twenty Nine Lakhs Only) drawn by Demand Draft in favor of the Secretary, Andhra Pradesh State Council of Higher Education, 3rd floor, Neeladri Towers, Sri Ram Nagar, 6th Battalion Road, Atmakur (v), Mangalagiri (M), Guntur - 522 503, Andhra Pradesh, India.
10. Liquidated Damages: In the event of the Bidder's failure to submit the Guarantees and Documents and provision of the necessary deliverables as per schedule specified in this bid, APSCHE may at its discretion withhold any payment until the completion of the contract. APSCHE may also deduct from the payment due to the Bidder as agreed, liquidated damages to the sum of agreed terms as specified in the SLA, subject to the maximum value of the Liquidated Damages being not more than 10% of the value of corresponding milestone payment of the delayed/undelivered services. This right to claim any liquidated damages shall be without prejudice to other rights and remedies available to APSCHE under the contract and law. Liquidated damages shall not be imposed for the period of delay solely attributable to APSCHE.

11. Payment schedule will be as given below:
 - 10% of the project cost will be paid on creation of student Microsoft Ids and on successful completion of Intro Webinars.
 - Remaining 90% of the amount will be paid after successful implementation of the project.
 - Payment for Microsoft LinkedIn Certification will be made within 45 days after receipt of certification validation and verification. Payment for Implementation services will be paid within 20 days from the date of submission of Invoice.
12. SLA Slippages: In the event of the successful Bidder's failure to meet SLAs, APSCHE will impose penalty as per the terms and conditions in the Contract.
13. Deliverables Slippages: In the event of the successful Bidder's failure to complete the Deliverables as per the agreed schedule, APSCHE will impose penalty as per the terms and conditions in the Contract.
14. Delay in Issue Resolution: In case of slippage in the SLA or delay in resolution of issues to raised by APSCHE or Students, APSCHE will impose penalty as per terms and conditions in the Contract.
15. Clarification

The Bidder requiring any clarification on the Tender Document may notify Andhra Pradesh State Council of Higher Education in writing to Email Id i.e. secretaryapsche@gmail.com. Such requests for clarifications should be sent before Prebid meeting.

16. Amendment of Tender Document:
 - a. Before the deadline for submission of tender, the Andhra Pradesh State Council of Higher Education may modify the tender document by issuing addendum/corrigendum.
 - b. Any addendum/corrigendum thus issued shall be a part of the tender document and shall be uploaded on the e-procurement portal <https://apeprocurement.gov.in> and Andhra Pradesh State Council of Higher Education website <https://apsche.ap.gov.in>. Prospective bidders must visit the website before filling and submission of tender Document for such information.

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